

### Unit Price

Series A	\$ 40.87
Series F	\$ 16.83
AUM	\$ 313,929,536
Distributions	Annually

### Date of Inception

Series A	April 14, 1998
Series F	January 5, 2005
Series IS	October 8, 2015
Series N	September 30, 2016

### Management Fee

Series A	2.50%
Series F	1.50%
Series IS	0.85%
Series N	1.50%

### Risk Rating

High

### Style

Large Blend

### About the Fund

The investment objective of Excel India Fund (the "Fund") is to seek long-term superior growth of capital. The Fund will invest its assets primarily in equity securities of companies located in India through a "fund of funds" arrangement with India Excel (Mauritius) Fund (the "Mauritius Sub-fund"). The Mauritius Sub-fund is an open-end investment trust organized under the laws of Mauritius. The Mauritius Sub-fund will, in turn, invest most of its assets in India Excel (Offshore) Fund (the "India Sub-fund"), an open-end investment trust organized under the laws of India.

### Portfolio Managers

**Excel Investment Counsel Inc. ("EIC")** provides investment advisory and portfolio management services to the mutual funds managed by Excel Funds Management Inc. ("EFM"), Canada's only emerging markets focused mutual fund provider.



**Birla Sun Life Asset Management Company Limited**, is one of the leading fund managers in India and currently oversees billion in assets under management. approximately US\$26

### Growth of \$10,000 Since Inception\*



### Annual Compound Returns (%)

	YTD	1 month	3 month	6 month	1 year	3 year	5 year	10 year	Inception
Series A	25.5	0.1	13.4	24.1	32.3	19.4	20.6	6.3	12.0
Series F	26.1	0.2	13.7	24.8	33.7	20.7	22.0	7.4	10.6

### Top Portfolio Allocations (%)

Financials	32.3%
Consumer Discretionary	14.9%
Materials	13.4%
Industrials	7.1%
Consumer Staples	6.6%
Health Care	6.4%
Information Technology	5.9%
Energy	5.4%
Short Term Notes	2.2%
Other Net Assets (Liabilities)	1.8%

### Top Ten Holdings (%)

HDFC Bank Limited	5.7%
Maruti Suzuki India Limited	5.0%
ICICI Bank Limited	4.6%
Yes Bank Limited	3.8%
Infosys Limited	3.4%
ITC Limited	3.3%
Tata Motors Limited	3.1%
Kotak Mahindra Bank Limited	2.7%
Reliance Industries Limited	2.6%
IndusInd Bank Limited	2.4%

### Country Allocations

India	97.8%
Canada	2.0%
United States	0.2%

### Fund Code

S

Fund Code	Front End		Deferred		Low Load		Series F		Series IS		Series N	
	C\$	US\$	C\$	US\$	C\$	US\$	C\$	US\$	C\$	US\$	C\$	US\$
S	EXL 100	EXL 810	EXL 200	EXL 820	EXL 300	EXL 830	EXL 600	EXL 800	EXL 1111	EXL 1200	EXINE	EXINE.U

**Calendar Performance\***

Series A	30.3%	30.2%	-50.6%	57.0%	15.9%	-33.5%	15.5%	-1.8%	52.6%	14.6%	-0.9%
Year	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016

**Commentary**
**Market Synopsis**

During the first quarter of 2017, the MSCI India Index was up 16.1% in Canadian dollar terms, led by positive sentiment from Indian Prime Minister Modi and his Bharatiya Janata Party's "BJP" clean sweep in several major state elections and robust foreign investment inflows. In addition, progress on the passage of GST Bill has been encouraging.

The much-awaited election outcome in 5 Indian states was a positive surprise to the markets. In Uttar Pradesh, India's most populous state with 204 million people, the BJP repeated its 2014 vote share and won nearly 80% of the seats. BJP's impressive victory in the Uttarakhand state was much better than exit polls had predicted. The verdict was split in the Goa and Manipur states, which are micro states and less relevant in the national discourse. In the small state of Punjab, BJP and their alliance partner lost as expected. By forming alliances, the BJP has been able to establish itself as a principal political party. With the general elections set for 2019, these major state election wins will likely to put the BJP in a strong position.

The outcome of the five state elections validates the assertion that India's citizens are increasingly voting for economic development and better governance over entitlements and identity politics. This reinforces the importance of good governance as a political imperative in getting re-elected. This not only reinforces the people's support for the government's demonetisation program, it also might encourage the government to intensify economic reform efforts, step-up rural spending and strengthen its resolve to address key spending issues like non-performing loans, power infrastructure, etc. over the next two years leading up to the general elections in 2019.

Over the quarter foreign institutional investors "FII" were net buyers of Indian Equities. FII inflows were approximately \$6.2 USD billion, which represents the highest first quarter inflows for the last five years. Domestic mutual funds also continued to be net buyers of Indian equities (1.4 USD billion), the eighth consecutive month of net buying.

Industrials and financials were the best performing sectors while telecoms and healthcare were the major underperformers. Year to date, the mid-cap and small-cap index outperformed the large cap index.

**Current Position and Outlook**

As earnings season sets in the market will be focused on company results. Over the long-run, structural growth drivers will continue to ensure that India remains the fastest growing major economy, amid robust macro-economic fundamentals. Demonetization and the implementation of GST will increase tax compliance, widen the tax net and help India fund its aggressive infrastructure programs while maintaining a fiscally responsible balance sheet. Birla Sun Life Asset Management Company Ltd. (the "Sub-Adviser")'s approach towards investing in stocks with better earnings visibility helped the Fund to smoothly navigate market volatility over the last 3 months. The Sub-Adviser will continue to manage the fund with agility and with a clear focus on early identification of investment opportunities. While Indian market valuations are slightly higher than historic average, they are likely to sustain these relatively higher multiples due to lower risk premium from political stability, continuity of economic reforms, and expected earnings growth recovery. The Sub-Adviser remain constructive on the markets considering the expected earnings growth recovery in fiscal year 2018 (March 31, 2017 – March 31, 2018) and continue to adopt a selective approach towards stock selection in the Fund.

The Sub Adviser continue to like domestic cyclical sectors such as financials, infrastructure, industrials and consumer discretionary as valuations are reasonable and sustained earnings growth are likely to take place and manifest.



**The units of the fund are qualified investments for**  
RRSPs, LIRAs, RRIFs, LIFs, LRIFs, DPSPs, RESPs, RDSPs and TFSA's.