

EXCEL FUNDS CAREERS

FOUNDED IN 1996, EXCEL FUNDS MANAGEMENT INC. IS A WELL RECOGNIZED MUTUAL FUND COMPANY WIDELY ACKNOWLEDGED AS AN INDUSTRY LEADER IN EMERGING MARKET FUNDS.

Position: SALES REPRESENTATIVE – Inside position available
Term: Full Time
Start Date: Immediate
Location: Mississauga, ON

Excel Funds is growing and is seeking motivated individuals to join our energetic team.

Key Responsibilities

Actively promote Excel Funds Management Inc. and its products to both existing clients and prospects. Responsibilities include, but not limited to, generating sales leads by telephone calls, qualifying, booking and making arrangements for appointments, branch meetings, client seminars, etc, following up after meetings, “up selling” and servicing existing clients. Maintain timely and accurate records of all activities in contact management system. Willingness work evenings and weekends when necessary.

Requirements

- Thorough knowledge of mutual funds/investment industry and related services
- Exceptional telephone communication skills
- Must have excellent oral and written communication skills
- Excellent computer skills (Word, Outlook, PowerPoint, Excel, Saleslogix an asset)
- University Degree or equivalent
- IFIC Canadian Investment Funds Course and/or CSC
- Ability to work with a team as well as individually
- Well organized, with the ability to multi-task and think outside “the box”

To Apply

Email resumes to careers@excelfunds.com and indicate which position you are applying for.

No telephone inquiries or agencies please.

We thank all applicants for their interest; however only those selected for interviews will be contacted.